Operating a Safe, Healthy & Successful Farm Stand

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A farm stand piled high with fresh-picked peaches is a timeless picture of California summer.

Farm stands in California are regulated by [California Health and Safety Codes](https://www.practicallaw.thomsonreuters.com/health-and-safety-california?ref=pla) (statewide) and county or municipal land use regulations (zoning ordinances).
Farm stand sales

- No permit from EH
- Allowed on Ag zoned
- Not inside a building
- May have size limits

Sale of produce grown on the farm

University of California
Agriculture and Natural Resources
Farm stand sales:
Selling more than just farm produce at the farm stand

Food products must be from approved source:
- Cottage Food Operation
- Processed Food Registration/Cannery
- Retail or wholesale
- Non-potentially hazardous only

Other non-food products
Up to 10% of floor area not to exceed 50 sq ft

Permit from planning may be required
Selling more than farm produce

**Samples and/or selling more than just farm produce**

- Food facility permit from Enviro Health
- Hand washing + restroom
- Obtain Food Handler Card

**Sale of meat, dairy or alcohol**

- County Enviro Health: Food Facility
- CA Dept of Food & Ag: meat and dairy
- Alcohol Beverage Control: only caterer or non-profit
This poster & farm stand signs available from UCCE at: 
https://ucanr.edu/sites/agritourism/activities/Farmstands/

Full CDFA guidelines for COVID-19 Farm Stand Safety: 
https://ucanr.edu/sites/SoCo/files/325850.pdf
Enhanced services:

• Create opportunities to accommodate individuals at higher risk for COVID-19
• Curb-side pickup, pre-order, alternate hours
• Communicate to your customers what steps you are taking to keep them safe
• If feasible, create options for pre-registration and scheduled picking times to manage flow
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**Agritourism and Direct Sales; Best Practices in times of COVID and beyond**

[https://sarep.ucdavis.edu/agritourism2021](https://sarep.ucdavis.edu/agritourism2021)

www.farmtrails.org

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